

Shell Nigeria Exploration and Production Company Limited (SNEPCo)

Tender Opportunities: Provision of Well Engineering Support Services. Tender No: NG0200245

1.0 Introduction

SNEP Co hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience, skilled manpower and technology to apply for consideration inclusion in the bid list for the above contract.

2.0 Scope of Work

The scope of work shall include, but not be limited to the provision of the following Well Engineering Support Services by the contractor:

- Drilling Supervision Services
- Well Completion services
- QAQC Services
- Data Management Services
- NCD Consultation Services
- SAP Support Services

3.0 Mandatory Requirements

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Other Drilling Services category (3.04.99) in the NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified suppliers in this category will receive a Technical Invitation to Tender (ITT).

- To determine if you are pre-qualified and to view the product/service category you are listed for, log on to www.nipexng.com and access the NJQS with your log in details, click on “Continue to Joint Qualification Scheme Tool”, click on “Check My Supplier Status” and then click “Supplier Product Group”.

- If you are not listed in a product/service category but are registered with the Department of Petroleum Resources (DPR) to do business, contact the NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update.

- To initiate the NJQS pre-qualification process, access www.nipexng.com to download the application form, make necessary payments and contact the NipeX office for further action.

- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

4.0 Nigerian Content Requirements:

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a Fatal Flaw in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

- Demonstrate that the entity is a Nigerian Registered Company, or a Nigerian Registered Company, as the contracting entity in genuine alliance or joint venture with a foreign company, with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies, including evidence or plans of physical operational presence and set-up in Nigeria.

- International or multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work and shall be owned by the Nigerian

subsidiary. They must provide a list of equipment for this tender and indicate those that will be owned by the Nigerian subsidiary.

- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms Co2 and Co7.

- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.

- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hour and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.

- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.

- Specific to this project, provide a detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training records). For Nigerian personnel include description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

5.0 Closing Date

Only Tenderers who are registered in the NJQS Other Drilling Services category (3.04.99) as at 22/11/2012 being the advert closing date shall be invited to submit Technical Bids.

6.0 Additional Information

- Expected Contract Start Date: Q2 2013

- Contract Duration: 2 years (+1 year extension option)

- All respondents to Shell Nigeria advertisements must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Respondents should educate themselves on the Nigerian Oil & Gas Industry Content Development Act, 2010. Non-compliance will disqualify respondents from further consideration.

- This advertisement is not an invitation to tender for the above services. There is no commitment or obligation, implied or otherwise, for SNEPCo to issue a tender or enter into a contract.

Please visit NipeX portal at: www.nipexng.com for this advert and other information.